

AGENDA – Workshop / Lecture Tracks

October 16, 2019

13:30 – 14:30

	Main Lecture Room Part 1 (80)	Main Lecture Room Part 2 (50)	Seminar room (25)	Pre-Seed/Startup Exhibition
Moderator	Christina Enke-Stolle, Bio ^M	Angelika Leppert, Bio ^M	Petra Burgstaller, Bio ^M	Andreas Berghammer, Bio ^M
Format	Lectures	Pitches reversed – meet the smart money	Campfire sessions	Exhibition
13:30-13:50	Why you should care about AI as an entrepreneur David Ng, UnternehmerTUM	<ol style="list-style-type: none"> 1. Marianne Mertens Wellington Partners 2. Cedric Barra Occident 3. Rebecca Canter Dementia Discovery Fund 4. Gordon Euler Apex Ventures 5. Damir Illich Wille Finance 6. Sebastian Pünzeler Coparion 7. Christoph Massner Earlybird 8. Kiran Dallenbach BioMedPartners 	Seed Financing – do's and don'ts Martin Pfister, HTGF	Meet selected Pre-Seed Teams and Early Startups in the Foyer
13:50-14:10	Basic finance terms and concepts that every founder should know Markus Schilling, BayStartUp			
14:10-14:30	From drag along to liquidation preference - typical clauses of investment agreements Sebastian Meyer-Borchert, Max Planck Innovation			